

High Commission of India, Colombo

India—Connects: The Economic and Business Newsletter

May & June 2014

Making Headlines ...

India to Construct a Cultural Centre at Jaffna

The Government of India will be constructing a Cultural Centre at Jaffna. A Memorandum of Understanding for implementation of the project was signed by the High Commissioner of India Mr. Y.K. Sinha and the Secretary to the Ministry of Economic Development, Dr. Nihal Jayathilaka. The MoU was signed in the presence of Hon'ble Basil Rajapaksa, Minister of Economic Development, Government of Sri Lanka. The Cultural Centre is to be built in the next 36 months, on a plot of land adjacent to the Jaffna Public Library, made available by the Jaffna Municipal Council. The Centre and the adjoining water body - the Pullukulam will be transformed into an integrated cultural space that can also accommodate open-air performances with the help of a floating stage.

The purpose of the Jaffna Cultural Centre, which is being built at an In this issue..... estimated cost of SLR 1.2 billion, is to provide suitable social infrastructure for the people of the Northern Province, especially for the people of Jaffna, to help them to reconnect with their cultural roots as well as to the rest of the country and to rejuvenate and nurture the ancient cultural heritage of Jaffna. The Centre will enable the people of Jaffna to enjoy various local and international It would also serve as a delivery centre for training, cultural products. instruction and education in a variety of cultural disciplines. The Centre is being developed as an iconic building that will emerge as a cultural forum that embodies coexistence and cooperation amongst the various communities on the island.

The Centre would comprise a theatre-style auditorium (with projection facilities) with a capacity of up to 600 people, a multi media library with on-line Contact Us.... research facilities, exhibition and gallery space and a museum. It would also have an instructional wing, which would have facilities to conduct classes in vocal and instrumental music, dance and languages, including a language lab. It would also be able to serve as a hub of socio-cultural activities, for which a conference hall-cum-seminar room is included. In order to select a unique and iconic design for Jaffna Cultural Centre, the Sri Lanka Institute of Architects Mr. Kartik Pande, (SLIA) was entrusted with the task of conducting a National Design Competition. 29 entries were received, out of which the design submitted by Archt. Madura Premathileka was unanimously selected as the design for the Centre. The evaluation was based on the technical acceptability, context plan, aesthetic / architectural language, space efficiency, environmentally friendly, sustainable architecture.

Spotlight of the Month: Biotechnology



Agreement signed for **Construction of** Jaffna Cultural Centre 19 June 2014

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Economic & Commercial Wing High Commission of India 36-38, Galle Face Road Colombo-3, Sri Lanka

First Secretary (E & C) Tel: +94-11-2430560 Fax: +94-11-2399287 com.colombo@mea.gov.in Dr. Sivaguru M, Second Secy. buildability and Tel: +94-11-2441571 Fax: +94-11-2446403 com2.colombo@mea.gov.in Website: www.hcicolombo.org

Spotlight: Biotechnology

The biotechnology sector is one of the sectors which have contributed to enhancing the global profile of India in the last decade.

Click for More Details

BILATERAL BEAT



India Investrade 2014





'India INVESTREDE 2014', a three-day exposition and buyer-seller meet, was inaugurated at the BMICH on 19 May 2014 by Basil Rajapaksa, Minister of Economic Development in the presence of the Acting High Commissioner of India. The event was organized by the Indian Chamber of Commerce, Kolkata and the Government of India with the support of the National Chamber of Commerce of Sri Lanka.

Parallel to the exhibition, a three-day conference and buyer-seller meeting on 'Investment Opportunities in the Construction Sector in Sri Lanka', was organized. The focus sector of this program was "Realty Construction and Construction Materials".

This year, nearly *forty-five Indian companies* took part in this exposition showcased their profile in building materials, construction equipment & technologies, electrical & sanitary fittings, flooring & roofing material landscaping, consultancy, property development, financial service for construction along with select exhibitors from Sri Lanka.

India to set up industrial parks with China

India has moved a step closer to establishing industrial parks with China, the Law minister Ravi Shankar Prasad said on 25 June 2014, as New Delhi looks to rebalance a US\$40 billion trade deficit with its northern neighbour. The Minister told reporters that India's cabinet had approved in principle a memorandum of understanding between the two countries for setting up the parks.

The details of the agreement would be available only after the memorandum was signed, Prasad said, but the expectation is that China will invest in low-tax special economic zones and manufacturing hubs in India, which would reduce the need for India to import Chinese goods. While New Delhi has long pushed for greater market access to cut the deficit, pushing through a firm agreement to bring Chinese investment into India would signal the intent of Prime Minister Narendra Modi's push to expand manufacturing and revive the country's flagging economy.

Earlier this month China's Foreign Minister Wang Yi met his counterpart Minister of External Affairs-Sushma Swaraj in New Delhi and raised the possibility of China investing in industrial parks in India.

While China and other developing countries have capitalised on relatively cheap labour to expand rapidly their manufacturing base over the past two decades, manufacturing in India accounts for just 15 percent of economic output. China's own embrace of an export-led model has helped its economy outgrow India's fourfold since 1980.



BILATERAL BEAT



SRI LANKA PLAST and RUBEXPO launches in August 2014





The 2nd edition of SRILANKA PLAST - a Plastics Expo (<u>www.srilankaplast.com</u>) and the 1st Edition of RUBEXPO - a Rubber Expo (<u>www.rubexpo.com</u>) are being organized on 14th, 15th and 16th of August 2014 at BMICH, Colombo by Enterprising Fairs with the support of Plastics and Rubber Institute of Sri Lanka (PRISL). It is also supported by the Sri Lankan Ministry of Industry and Commerce (MOIC) and Export Development Board (EDB).

The plastic and rubber expos are B2B exhibitions targeting over 150 exhibitors from 10 different countries, including Sri Lanka, India, China, Taiwan, Japan, Italy, Philippines etc. showcasing their product and services available, machinery and technology available.

There will also be a Guidance booth for young entrepreneurs who will be given guidance on how to start a business in the Plastics and Rubber Industry. The expo is set to attract over 20,000 visitors over the three days according to the organizers.

As a prelude to these exhibitions, PRISL together with Enterprising Fairs has planned an International Seminar on Trends and Advancements in the fields of Plastics and Rubber on August 5th and an exclusive CEO Forum on 1st August at Kingsbury Hotel, Colombo to encourage the plastics and rubber industries to take "exports" as growth strategy. Experts from the Government, EDB and also from India are expected to address this elite forum, powered by SRI LANKA PLAST & RUBEXPO.

Further information is available at www.enterprisingfairs.in.

Spotlight Continues: Biotechnology

Introduction

At the beginning of the decade, this industry began to take shape with the sprouting of dozens of start -up companies as well as the diversification of established pharma players which set up biotech divisions to focus on this segment. A lot of significant developments have taken place in the sector since.

India is among the top 12 biotech destinations in the world and is the largest producer of recombinant Hepatitis B vaccine. Out of the top 10 biotech companies in India (by revenue), six focus their expertise in bio-pharmaceuticals and four specialise in agri-biotech.

The sector has witnessed some emerging trends. Bio-pharma, which constitutes nearly two-thirds of the Indian biotech sector, invests in innovative product development. Clearly, a lot of companies see more value in ramping up their service offerings even as they try to master the technological, financial and regulatory challenges, before they are able to offer cutting edge drugs in the market place.

Market Size

The Indian biotechnology industry has evolved over the last three decades to a mid-maturity stage. The industry is expected to experience significant growth amid favourable business conditions. By FY 17, India's biotech industry is estimated to increase to US\$ 11.6 billion from US\$ 4.3 billion in FY 12, growing at compound annual growth rate (CAGR) of 21.9 per cent. If a favourable business environment is created, the biotechnology and healthcare sectors combined will be able to grow at a rate of 25–30 per cent and have the potential to generate revenues of US\$ 100 billion by 2025.

Indian biotechnology sector is divided into five major segments – pharma, services, agri, industrial, and informatics. The bio-pharmaceutical sector accounted for the largest share of the biotech industry, with a share of 64 per cent in total revenues in FY 13, followed by bio-services (18 per cent), bio-agri (14 per cent), bio-industrial (3 per cent) and bio-informatics (1 per cent). Revenue from bio-pharma exports contributes more than 64.5 per cent to total export revenues in the biotech industry; exports from this segment grew by 25 per cent to reach US\$ 1.4 billion in FY 13. The bio-informatics sector reported maximum growth (more than 33 per cent) in export revenues in FY 13. This reiterates the export potential of the segment, which the industry is set to exploit in the coming years.

Investments

Investments, along with outsourcing activities and exports, are key drivers for growth in the biotech sector. Foreign Direct Investment (FDI) up to 100 per cent is permitted through the automatic route for manufacturers of drugs and pharmaceuticals.

According to data released by the Department of Industrial Policy and Promotion (DIPP), the drugs and pharmaceuticals sector has attracted FDI worth Rs 56,014.89 crore (US\$ 9.29 trillion) between April 2000 and February 2014. Some of the major investments in the sector are as follows:

- Strand Life Sciences has partnered with the Mazumdar-Shaw Medical Foundation (MSMF) to set up a lab that aims to bring down the cost of detecting cancer.
- Sun Pharma has shown its interest in buying Hyderabad-based biotech company Zenotech Laboratories, through an open offer to buy 28.1 per cent worth Rs 18.41 crore (US\$ 3.05 million).
- Private equity fund India Agribusiness Fund plans to invest Rs 75 crore (US\$ 12.45 million) in Bengalurubased Beloorbayir Biotech, which supplies key ingredients to global nutraceutical, food, beverage and pharmaceutical makers.
- Scotland is offering a slew of facilities for Indian pharma and biotech companies to conduct clinical trials, according to Ms Rooma Bussi, Country Director – India, Scottish Development International (SDI). The bilateral trade between India and Scotland is around US\$ 676.09 million) according to SDI data.

Spotlight Continues: Biotechnology

- Aurobindo Pharma Ltd informed the bourses that it will be acquiring NYSE-listed Actavis Plc's commercial
 operations in seven western European countries in order to expand its European footprint. The
 acquisition would expand Aurobindo's front-end operations into five segments with approximately 1,200
 products and an additional pipeline of over 200 products.
- Biocon Ltd and Quark Pharmaceuticals Inc have entered into a tie-up for the discovery and development of small interfering RNA (siRNA)-based medicines.

Government Initiatives

The Government of India (GOI) through the Department of Biotechnology (DBT) has helped nurture the biotechnology field in India since its inception in 1986. India now has a large pool of outstanding people and infrastructure, created through several innovative schemes, which can serve as the capstone for the future growth of this sector and help the country achieve its vision to become a bio-economy and to extend benefits of biotechnology to its people. Some of initiatives taken by the Government to further promote the sector are as under:

- The Government of India plans to create a special entity in partnership with private firms for a 'Brand India Pharma' campaign with the objective of improving the image of drug exporters. The special purpose vehicle (SPV) will be in operation in the next few weeks, said Mr Rajeev Kher, Commerce Secretary, Government of India.
- The Ministry of Science and Technology, Government of India and RIKEN, Japan's largest research organisation have signed memorandums of understanding (MoUs) to launch joint research programmes in the fields of biology, life sciences and material sciences.
- Under the 12th Five Year Plan, the Government of India plans to strengthen regulatory science and infrastructure, which involves setting up of Biotechnology Regulatory Authority of India (BRAI) and a central agency for regulatory testing and certification laboratories.
- DBT designed National Biotechnology Development Strategy (NBDS) to strengthen the industry's human resources and infrastructure while promoting growth and trade. The government has decided to spend 30 per cent of DBT's budget in PPPs to promote research and development (R&D) at various stages.
- The Drugs Controller General of India has approved Biocon Ltd to market its biosimilar 'Trastuzumab' developed jointly with the US drug-maker Mylan, for treating breast cancer. "This is a major milestone for both partners as it is the world's first biosimilar trastuzumab to be accorded regulatory approval," said Ms Kiran Mazumdar Shaw, Chairperson and Managing Director, Biocon.

Road Ahead

India is now recognised as a global destination for vaccines, bio-services and increasingly for contract manufacturing, especially biosimilars. Many firms are exploring exciting areas of stem cell biology, synthetic biology, agri-biotechnology systems biology and evidence-based traditional medicine. The dynamic changes in the economy will make India a leading economic power in the world. The growth in gross domestic product (GDP) over the next decade will expand the domestic market and Indians will be able to afford healthcare products, and demand for food commodities and energy will grow too.

There is a huge opportunity for Indian biotechnology to play an important role in the Indian economy as well as contribute to the global economy. Indian biotechnology has multiplied six times from 2003 to reach more than US\$ 4 billion. This pace of growth at 20 per cent for over a decade is impressive. However, if the biotechnology industry operating landscape becomes more innovation friendly spurred by the government's policies then the industry could possibly grow at 30 per cent CAGR. This will make the combined total of the biotechnology and healthcare industry to touch US\$ 100 billion by 2025.

Source: www.ibef.org

BILATERAL ECONOMY

• Bilateral Trade with India

Bilateral trade turnover amounted to about US\$ 2121.11 million during the period January-June 2014. During this period Sri Lanka's exports to India were about US\$ 299.88 million; and imports from India were about US\$ 1821.23 million. During the month of June 2014, Sri Lanka's exports to India were about US\$ 55.88 million; and imports from India were about US\$ 291.05 million. India's share in Sri Lanka's global imports & exports was 23.51% and 5.73% respectively. For the first half of 2014, imports to Sri Lanka from India were 22.7% and exports to India were 7.4% more as compared to the first half of 2013.

Source: Sri Lanka Customs, <u>www.customs.gov.lk</u>

Tourist Arrivals from India to Sri Lanka

The total number of tourist arrivals from India to Sri Lanka during January-June 2014 was 114,238 i.e. approximately 15.71% of the total tourist arrival into Sri Lanka. During the month of June 2014, 19,911 Indian tourists visited Sri Lanka as against 15,297 in the corresponding period of the previous year indicating an increase of 30.16%. Statistics from the Sri Lanka Tourism Development Authority reveal that during June 2014 the highest arrivals (19,911) were from India, followed by China (8,345), UK (7,790) and Maldives (7,528).

Month	2013	2014	% Cha. 2013/14
January	110,543	146,575	32.6
February	113,968	141,878	24.5
March	113,208	133,048	17.5
April	80,737	112,631	39.5
May	74,838	90,046	20.3
June	90,279	103,175	14.3
July	107,016	-	-
August	123,269	<u>—</u>	_
September	90,339	_	<u>—</u>
October	107,058	_	_
November	109,420	_	_
December	153,918	_	_
Total	1,274,593	_	_
Up to June	583,573	727,353	24.6

Source: Sri Lanka Tourism Development Board, www.sltda.gov.lk

INDIAN ECONOMY

Introduction

A survey by global consultancy firm Ernst & Young (E&Y) sees India as the world's most attractive investment destination. With the opening up of foreign direct investment (FDI) in several sectors, India is today an eye-catching destination for overseas investors. The relaxation of norms by the government has created a vast opportunity for foreign players, who are competing for a greater role in the Indian market. Sectors projected to do well in the coming years include automotive, technology, life sciences and consumer products.

India has also become a hotbed for research and development (R&D) and the country is now a preferred destination for automotive R&D, as per a study on the Global Top 500 R&D spenders by globalisation advisory and market expansion firm, Zinnov. The study noted that there was strong potential for growth in areas such as engineering analytics and that significant talent could be found in 'Deccan Triangle' region, which encompasses Pune, Bangalore and Hyderabad.

The US\$ 1.2 trillion investment planned for the infrastructure sector in the 12th Five-Year Plan will go a long way in improving export performance of Indian companies and the Indian growth story.

Market Size

The World Bank has projected an economic growth rate of 5.7 per cent in FY 15 for India, due to a more competitive exchange rate and several significant investments going forward.

India is the third biggest economy in the world in terms of purchasing power parity (PPP), according to a World Bank report. The country was ranked 10th in the previous survey conducted in 2005.

India has been consistently rated among the world's top three investment destinations by international bodies such as the World Bank and UNCTAD, supported by its liberal foreign investment policies.

Key Developments/ Investments

While digitization in India continues to grow, the country's demand for paper is expected to increase by 53 per cent over the next six years, on the back of sustained growth in the number of school-going children in the hinterlands. Improved consumerism; modern retailing; rising literacy, backed by government spending on education; and the growing use of documentation is expected to sustain demand for writing and printing paper.

The US Green Building Council (USGBC) has ranked India third in a list of the top 10 countries (excluding the US) for Leadership in Energy & Environmental Design (LEED) certified buildings. The list reflects the global adaptability of the most widely used and recognised system in the world guiding the design, construction, maintenance and operations of green buildings.

Merchandise exports grew at a five-month high of 5.3 per cent in April 2014 to touch US\$ 25.6 billion, against US\$ 24.35 billion in April 2013, according to official data. Outbound shipments grew on the back of high-value engineering goods, drugs and pharmaceuticals, and textile products. Engineering exports rose by 21.3 per cent to touch US\$ 5.7 billion, while pharma rose 10.4 per cent to touch US\$ 1.3 billion.

INDIAN ECONOMY

With European corporations taking a cue from their US counterparts to make outsourcing mainstream, India's software companies, sensing the opportunity, are hiring and looking for acquisitions to grow in Europe. Tata Consultancy Services, India's largest information technology (IT) provider, invested in on-site hiring in Europe and also acquired French IT services player Alti for US\$ 75 million in 2013. Infosys bought Zurichbased consultancy firm Lodestone for US\$ 349 million, in 2012. More acquisitions look likely in future.

The stakes held by foreign institutional investors (FII) in Indian companies touched a record high in the fourth quarter of FY 14. The estimated value of FII holdings in India stands at US\$ 279 billion.

The cumulative amount of FDI equity inflow into India stood at at US\$ 212,031million in the period April 2000–February 2014, while FDI equity inflow during April 2013–February 2014 was recorded as US\$ 20,766 million, as per data published by Department of Industrial Policy and Promotion (DIPP).

Private equity (PE) investments in the Indian real estate sector grew by 13 per cent at Rs 7,000 crore (US\$ 1.17 billion) in 2013 as against Rs 6,200 crore (US\$ 1.03 billion) in 2012, as per a report by Cushman & Wakefield.

Government Initiatives

In a bid to bring more investments into India's debt and equity markets, the Reserve Bank of India (RBI) has set up a framework for investments which will enable foreign portfolio investors to take part in open offers, buyback of securities and disinvestment of shares by the Central and State governments.

FIIs and non-resident Indians (NRIs) will now be able to invest in the insurance sector, within the 26 per cent cap on FDI. DIPP confirmed in a press note that the norms would also apply to insurance brokers, third-party administrators (TPAs), loss assessors and surveyors. The investments can be made through the automatic route.

The Government of India along with the industry has been working towards fashioning a more dynamic environment for small and medium enterprises (SMEs) and startups over the last few years. Indian SMEs employ about 40 per cent of the country's workforce and contribute 45 per cent to the overall manufacturing output. A positive policy framework allied with the growth of angel funds and a vibrant entrepreneurial culture is contributing to the growth of first generation entrepreneurs in the country.

Road Ahead

In an effort to take bilateral trade relations to another level, the proposal of the free trade agreement (FTA) on services and investment with the Association of Southeast Asian Nations (ASEAN) is high on the agenda. The two-way partnership is targeting US \$100 billion by 2015, for which an integrated and comprehensive transport network is necessary.

Thus, the emphasis is on a massive road connectivity plan which will tie the region together and subsequently enhance economic objectives. Also, agricultural gross domestic product (GDP) in the country is projected to grow by over five per cent in the current agricultural year (July 2013–June 2014).

Source: www.ibef.org

INDIAN TRADE QUERIES

S. No	Products – Import-	Company Name	Tel/Fax/E-mail
	ers/Dealers in Sri Lanka	,	
1	Rice	Mr. Amit Garg Managing Director M/s. Hindustan Group of Indus- tries, 31, Guranwala Town, Part- II, Delhi - 110009	Tel: +91-11-27210577/27226207 Mobile: +91-9810029966 Fax: +91-11-42384993 E-mail: hindustangroup.gzb@gmail.com Website: www.hindustangroup.net
2	Pharmaceuticals	Mr. Gautami A Brahmbhatt Asst. Export Executive M/s. Ameda Pharma Pvt. Ltd 502, Shreeji Chambers, Off. C G Road, Navrangpura, Ahmedabad- 380006, Gujarat	Tel: +91-79-26425915-8 Fax: +91-79-26425913 E-mail: export@elegantindia.com Website: www.amedapharma.com
3	Electricity Meter	Mr. Abhay Jain Senior Manager M/s. Powrtec Energy Pvt. Ltd Siddhomal Group, A-6, Con- naught Place, New Delhi-110001	Tel: +91-11-23324245/ 43581238 E-mail: siddhomalage@vsnl.net Website: www.powrtec.in
4	Agro Products, Spices, Herbs, Vegetables	Ms. Chaitali Shah Export Manager M/s. Madhur Industries Ltd, Madhur Complex, 3 rd Floor, Stadium Cross Road, Navarangpura, Ahmedabad-380009	Mobile: +91-9638842901 E-mail: export1@madhurindustrieslimited.com Website: www.madhurindustrieslimited.com
5	Tiles, Sanitary ware, Frozen Foods, Auto Parts	Mr. Ashok Harsoda Manager-Export M/s. KMD Trade Link Pvt. Ltd 43, Sahjanand Estate, Opp. Bha- vani Motors, Sarkhej-Bavla High- way, Sarkhej, Ahmedabad- 382210, Gujarat	Tel: +91-79-65416578 E-mail: ashok@marshallsanitary.com Website: www.marshallsanitary.com
6	Fruits	Mr. Murugaraj India	Mobile: +91-9585341482 E-mail: anbumech007@gmail.com
7	Herbal Products, Handicrafts, Food Items, Spices and Garments	Mr. S. Rajkumar M/s. Guru International Traders B-221, NGO Colony, Karaikudi- 630001, Tamil Nadu	Mobile: +91-8903948094/ 9840975300 E-mail: <u>guruitrade@gmail.com</u>
8	Korai Grass Floor Mats	Mr. Soundararajan Seerangan Manager M/s. Sathyabama Products & Services, India	Mobile: +91- 9894607396 E-mail: motherbamaproducts@gmail.com
9	PP/HDPE Bags	Ms. Neha G. Jain Head Corporate Dvpt & Strategy M/s. Arvind Chemi Synthetics Pvt. Ltd, India	Mobile: +91-9818054840 E-mail: neha@arvindchemi.in Website: www.arvindchemi.in
10	Agro Chemicals, Pharmaceutical Products	Mr. Chirag Sheth M/s. Chirag Traders C/o. National Industries Compound, Next to Kedia Chambers, Kasturba Road, Malad (West), Mumbai-400064	Telefax: +91-22-28893229 Mobile: +91-9820236311 E-mail: chiragsheth82@gmail.com chiragtraders@mtnl.net.in

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11	Flexible Packaging Printers and Ink	Mr. Shekhar Bhatle Asst. Manager (Intl Marketing) M/s. Ultra Chemical Works 206, Raunak Arcade, Gokhale Road, Naupada, Thane	Tel: +91-22-67970007 Mobile: +91-9969749216 Fax; +91-22-67970001 E-mail: <u>shekhar@ultrachem.co.in</u>
12	Onion, Detergent Soap and Garments	Mr. S. Sekar Proprietor M/s. Maran International 14A, 3 rd Floor, Kutty Maistry Street, Seven Wells, Chennai- 600001	Mobile: +91-9884265889 E-mail: ratchakar2008@gmail.com
13	Minerals, Agro Prod- ucts, Rice and Spices	Mr. B. Ravi Prakash "Vishnu Priya", 6 th Cross, Kappa- gal Road, M V Nagar, Bellary- 583103, Karnataka	Tel: +91-839-2255327 Mobile: +91-9243253699/ 9739753699 E-mail: <u>brp3699@gmail.com</u>
14	Chick Peas and Sugar	Mr. Bhavin Shah Director M/s. Orange Worldwide Pvt. Ltd C/307, Shivalik Corporate Park, B/h IOC Petrol Pump, Satellite, Ahmedabad-380015, Gujarat	Tel: +91-79-40060066 Mobile: +91-9825038733 E-mail: orangeworldwideimport@gmail.com Website: www.orangefinancial.in
15	Potatoes and Agro Products	Mr. S. Senthil Kumar CEO M/s. Dhanush Exim Business 1/35, West Street, Kanditham Pet- tai, Mannargudi, Thiruvarur- 614018, Tamil Nadu	Tel: +91-4367-270408 Mobile: +91-8220705988 E-mail: dhanusheximbusiness@gmail.com
16	Pharmaceuticals, Chemicals	Mr. Vihang Bhatt Manager-Intl. Business M/s. QualityRise Overseas Pvt. Ltd., Mumbai	Tel: +91-250-6594444 Mobile: +91-9890455567 E-mail: marketing1@qualityrise.com Website: www.qualityrise.com
17	Snacks	Mr. Kottaiyan M/s. Bala Exports Vilupuram Dist, Tamil Nadu	Mobile: +91-9626810989 E-mail: balaexportsgng@gmail.com
18	Textiles	Ms. A. Suseela Proprietor M/s. Leena Exports 72, Appu Mudali Street, Mylapore, Chennai-600004	Tel: +91-44-43864787 Mobile: +91-9952054402 E-mail: suseelaashokkumar@gmail.com
19	Agricultural Prod- ucts, Spices, Pulses, Fresh Vegetables and Fruits	Mr. C Velayutham Proprietor M/s. ARC Export, Tamil Nadu	E-mail: arcexport1@gmail.com Website: www.arcexport.in
20	Salt, Onion and Spices	Mrs. B. Packiasheeli Proprietor M/s. Packia International 5/10, 88, Bharathi Nagar, Tuticorin-628005, Tamil Nadu	Mobile: +91-9789235791 E-mail: packiainternational@gmail.com
21	Vegetables, Rice, Spices, Sugar and Herbals	M/s. Sankar Exports 11/15, Kavery Nagar, Trichy Main Road, Sungagate, Karur-639003, Tamil Nadu	Tel: +91-4324-243641 Mobile: +91-8190006334 E-mail: gsankarexports@gmail.com

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22	Ghee	Mr. P. Arun Proprietor M/s. Continents Exports 136, Maniyan Cheety Street, Palakarai, Trichy-620001, Tamil Nadu	E-mail: continentsexports@gmail.com
23	Liquid Glucose	Mr. Dhiraj Kumar M/s. D International 52/2, Shrikant Palace, Becholi Road, Indore, Madhya Pradesh	Tel: +91-4230016 E-mail: d.internationald@gmail.com Website: www.dinternational.in
24	Distributor for Sales and Service of L & T Wheel Loader	Mr. Hemant Mathur General Manager M/s. Larsen & Toubro Limited 1 st Floor, Lakshminarayan Com- plex, 10/1, Palace Road, Banga- lore-560052, Karnataka	Tel: +91-80-40401760 E-mail: <u>Deepa.R@larsentoubro.com</u> Website: <u>www.larsentoubro.com</u>
25	Vegetables, Fruits, Flowers, Spices, Grains, Handicrafts, Cotton, Sarees, Ma- chineries and Elec- trical goods	Proprietor M/s. New Exporters 3/457/2, Bharthiyar Nagar, Namakkal-637001, Tamil Nadu	Mobile: +91-9442287358/ 8760310131 E-mail: newexporters@gmail.com
26	Agro Products, Onions	Mr. Bhavesh Thakar Proprietor M/s. B T Internationals 220, Star Chambers, Harihar Chowk, Rajkot-360001, Gujarat	Mobile: +91-9375322449 E-mail: <u>btinternationals@yahoo.com</u>
27	Agarbatti	Ms. Karthiyayini Manickkam M/s. Hifi Foreign Trade, 4E, Thiru- malai Colony, 2 nd Street, P P Cha- vadi, Madurai-625010, Tamil Nadu	Mobile: +91-9600864040 E-mail: hififoreigntrade@gmail.com
28	Plastic Household Products, Water Pumps and Sanitary ware	Mr. Smit Nagar M/s. Celifo Trading Co. Pvt. Ltd C/293, Hudco QTR., Kothariya Main Road, Rajkot-360002, Guja- rat	Mobile: +91-9925002700/ 9638750000 E-mail: celifotradingpvtltd@gmail.com
29	Rice and Food Items	Mr. V. Jeyabose M/s. JR Exports Tamil Nadu	Mobile: +91-9597862292 E-mail: gjayabose@yahoo.com
30	Paper Bags	M/s. Krishh Exports India	E-mail: krishhexport@gmail.com
31	Construction Associations in Sri Lanka	Mr. M P Rao Head-Leisure Segment M/s. Larsen & Toubro (L&T) Con- struction, Mumbai	E-mail: mprao@Intecc.com
32	Agro Products and Spices	Mr. Sanjay Bishnoi M/s. Ganpati Export F-105A, RIICO Area, Sanchore, Jalore-343041, Rajasthan	Mobile: +91-9983161144 E-mail: ganpatiagroexport@gmail.com
33	Agro Products and Onions	M/s. Shree Ram Enterprise 220, Star Chamber, Harihar Chowk, Rajkot-360001, Gujarat	Mobile: +91-7567652052/ 8128487678 E-mail: srenterpriserajkot@gmail.com info@shreeramexports.co.in Website: www.shreeramexports.co.in

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34	Herbals, Ayurvedic	Mr. A. Marimuthu	Mobile: +91-9943909451/ 8695958618
	Products and Handi- crafts	M/s. Sathguru International Exports & Imports 12/177, Sampalmedu, Thirumoorthinagar, Udumalpet, Tirupur-642112, Tamil Nadu	E-mail: sathguruinternational@gmail.com
35	Animal Feed	Mr. A K Agarwal CEO, M/s. Singhal Trading Cor- poration, Krishna Complex, B Wing, 4 th Floor, Nr Garware House, Subhash Road-A, Vile- Parle (E), Mumbai-400057	Tel: +91-22-26826180-2 Mobile: +91-9821082884 Fax: +91-22-26827381 E-mail: <u>pulses@vsnl.com</u>
36	Pharmaceuticals and Surgical Prod- ucts	Ms. Vani Jain M/s. Eastland Surgi Pharma Pvt. Ltd, 37, Nirmal Market, Miller Ganj, Ludhiana-141003	Tel: +91-161-3295076/ 3295077 Mobile: +91-9814022675 E-mail: vanijain93@gmail.com
37	Wheat, Rice, Maize and Spices	Mr. Rajkumar M/s. Ajinkya Exports Karanjepul, Someshwar Nagar, Tal-Baramati, Pune-412306	Mobile: +91-9765171111 E-mail: ajinkyaexports1@gmail.com
38	Fertilizer, Areca Plates, Sugar, Wheat and Honey	Ms. T. Kalaivani M/s. Exports & Imports Agencies 1/165, Adhidravidar Street, Thuthikulam Post, Namakkal- 637404, Tamil Nadu	Mobile: +91-9092129511 E-mail: <u>pkpraveeneie@gmail.com</u>
39	Duty Structure of HS Code 84181010	Mr. Ameet Kumar Deputy Director-South Asia M/s. FICCI, Federation house, Tansen Marg, New Delhi-110001	Tel: +91-11-23487479 Fax: +91-11-23320714/ 23765316 E-mail: ameet.kumar@ficci.com
40	Chambers of Commerce	Mr. Mitesh Meghani M/s. Masbee Services Gujarat	Tel: +91-79-26871390 E-mail: mitesh@hostthebuyers.com mitesh.b@masbee.com Website: www.masbee.com
41	Soda Fountain and Tea Vending Ma- chine	Mr. Sohil Hirpara Proprietor M/s. Pratik Overseas Mangnath Road, Kundan Com- plex, Junagadh-362001, Gujarat	Mobile: +91-9033543088 E-mail: info.pratikoverseas@gmail.com
42	Contact details of Milan Rice Mills, Sri Lanka	Mr. Sanjay Khurana Ludhiana Punjab	Mobile: +91-9876014519 E-mail: sanjay khurana63@rediffmail.com
43	Custom Duty on Wall Putty	Mr. Joshua Kumar India	E-mail: joshua.aceone@gmail.com
44	Surgical Dressing Products	Mr. Vineet Tyagi International Business Executive M/s. Medicare Hygiene Pvt.Ltd. A/710-711, Titanium City Centre, 100, Feet Road, Near Shyamal Cross Road, Satellite, Ahmeda- bad – 380015, Gujarat	Tel: +91-79-32946317/ 40069250 E-mail: info@surgicaldressingmaterial.com Website: www.surgicaldressingmaterial.com
45	Palmsugar	Mr. Thiru Murugan Proprietor, M/s. Green Way Trade Paramakudi, Ramanathapuram, Tamil Nadu	E-mail: greenwaytrade@yahoo.com

46	Jewellery making machine, Handi- crafts, Tiles, Agro Equipment and Tex- tile	Mr. Ravi Malviya M/s. Ravi Malviya Industries L-568, GIDC Post Office Lane, Odhav, Ahmedabad-382415, Gujarat	Tel: +91-79-22874293 Mobile: +91-7874081360 E-mail: ravimalviyaindustries@gmail.com sales@malviyaexports.com
47	Herbal Medicines and Cosmetics	Ms. Kateryna Sahi Overseas Executive M/s. Bhargava Phytolab B-92, Sector 2, Noida, Uttar Pradesh	Tel: +91-120-4671004 E-mail: k.kovalenko@bhargavaphytolab.com export@rsbhargava.net Website: www.madhurindustrieslimited.com
48	Agro Products and Garments	Mr. P. Sathyanarayanan Managing Partner M/s. Sri Vittal Exports Plot 72, Thottagiri Road, Alasana- tham, Hosur-635109, Krishnagiri, Tamil Nadu	Tel: +91-4344-291206 Mobile: +91-9894753117/ 9843107366 E-mail: srivittalexports@gmail.com sathya@srivittalexports.com Website: www.srivittalexports.com
49	Coir, Auto Spares, Stainless Steel, Herbals, Spices, Vegetables and Rice	Mr. T. Siva Balaji 2/2G, Varada Rajullunagar, FCI Road, Ganapathy Post, Coimba- tore-641006, Tamil Nadu	Mobile: +91-9840366884 E-mail: mohanaksr@gmail.com
50	Recycled Printing Paper & Kraft Paper	Mr. C L Jose M/s. ACJ Group 59, Bharathi Park Cross Road -8, Saibaba Colony, Coimbatore - 641011	Mobile: +91- 9487420524 E-mail: acjexports@gmail.com Website: www.acjexports.com
51	Iron & Steel Plants and Steel Melting Shops	Mr. Lokesh Kumar Lakhotia M/s. Ami Enterprises Pvt. Ltd C-68, Phase II, Industrial Area, Adityapur, Jamshedpur-832109	Tel: +91-657-6540508/ 6540818 Mobile: +91-7890080808 Fax: +91-657-2201528/ 2200102 E-mail: info@amiglobal.in Website: www.amiglobal.in
52	Minerals, Tiles	Mr. T. Satya Managing Director M/s. B R K Minerals Madanganj Kishangarh-305801, Rajasthan	Tel/ Fax: +91-1463-246235 Mobile: +91-9929106235 E-mail: <u>brkminerals@gmail.com</u>
53	Red Chilly	Mr. Arun Metha India	Mobile: +91-9597343301 E-mail: arun.exporterindia@gmail.com
54	Paper and Paper Board	Mr. Mohamed Mustafa M/s. Five Rose Exporters 6/1, Iqbal Colony, Trichy-620020, Tamil Nadu	Tel: +91-431-2310884 Mobile: +91-9043031191 E-mail: <u>fiverose@outlook.com</u>
55	Vegetables	Mr. Velusami Arjun Proprietor M/s. Vels Export & Import 253, Andhoniyar Street, Old Railway Station Road, Erode-638001, Tamil Nadu	Mobile: +91-9095804653 E-mail: velsexport1@gmail.com
56	Rice, Onion, Potato and Korai Mats	Mr. P. Vijayakumar Proprietor M/s. Surya Universal Exports 93, Pudhu Chetty Street, Man- nachanallur, Trichy-621005	Mobile: +91-9865708752 E-mail: suryauniversalexports@gmail.com pvijayakumar1967@gmail.com

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57	Paintings (Art Gallery, Mu-	Ms. Richa Maheshwari Proprietress	Mobile: +91-7737917911 E-mail: ram.richhandicraft@gmail.com
	seum)	M/s. Rich Art and Craft	richartandcraft@gmail.com
	,	52/188, Mansarower, Jaipur-	Website: www.richartandcraft.com
		302020, Rajasthan	
58	Engineering Prod-	Mr. D.G. Kulkarni	Tel: +91-251-6482444
	ucts	M/S. Sunita Engineering 10A/B, Sham Housing Society,	Mobile: +91-9096159150
		Devkar Panand, Junawashinaka,	E-mail: <u>sunitaengineer-</u> ing.technocrats@gmail.com
		Kolhapur-416012	ing.toonnoordto & gmaii.som
59	Grey Cotton Fabric	Mr. Rishi Kant Tiwari	Tel: +91-22-40572214
	and Onion	Assistant Director	Fax: +91-22-28392334
		Federation of Indian Export Or-	E-mail: rstiwari@fieo.org
		ganizations, Unit No. 3A, B Wing,	Website: www.fieo.org
		4 th Floor, Andheri-Kurla Road, Andheri(E), Mumbai-400059	
60	Surgical Instruments	Mr. B. Dhingra	Mobile: +91-9868083030
	Cargioar motramonto	Manager-International Trade	E-mail:
		M/s. Medelec Instruments	medelecinstruments1@gmail.com
		New Delhi	
61	Lungi (Sarung)	Sales Manager	Mobile: +91-9486774918
		M/s. Al-Safi Exports Tamil Nadu	E-mail: alsafi.exports@gmail.com
62	Printed Packaging	Ms. Shradha Acharya	Mobile: +91-9227432528
02	Material	Intl Business Executive	E-mail: exim@onlineprintandpack.com
		Online Print & Pack Pvt. Ltd	
		India	
63	Rice, Animal Feed,	Ms. Ramavathy	Tel: +91-44-22271816
03		1 · · · · · · · · · · · · · · · · · · ·	
	Agro Products,	M/s. LK Export International	Mobile: +91-9710796679
	Agro Products, Wheat, Sugar,	M/s. LK Export International No. 8, Thirunavukkarasu Street,	Mobile: +91-9710796679 E-mail:
03	Agro Products,	M/s. LK Export International	Mobile: +91-9710796679
64	Agro Products, Wheat, Sugar, Vegetables, Fruits and Spices Medical Equipment,	M/s. LK Export International No. 8, Thirunavukkarasu Street, Annai Indira Nagar, Selaiyur, Chennai-600073 Mr. Gautami A Brahmbhatt	Mobile: +91-9710796679 E-mail: Ikexportinternational@gmail.com Tel: +91-79-26425915-8
	Agro Products, Wheat, Sugar, Vegetables, Fruits and Spices	M/s. LK Export International No. 8, Thirunavukkarasu Street, Annai Indira Nagar, Selaiyur, Chennai-600073 Mr. Gautami A Brahmbhatt Asst. Export Executive	Mobile: +91-9710796679 E-mail: kexportinternational@gmail.com Tel: +91-79-26425915-8 Fax: +91-79-26425913
	Agro Products, Wheat, Sugar, Vegetables, Fruits and Spices Medical Equipment,	M/s. LK Export International No. 8, Thirunavukkarasu Street, Annai Indira Nagar, Selaiyur, Chennai-600073 Mr. Gautami A Brahmbhatt Asst. Export Executive M/s. Ameda Pharma Pvt. Ltd	Mobile: +91-9710796679 E-mail: Ikexportinternational@gmail.com Tel: +91-79-26425915-8 Fax: +91-79-26425913 E-mail: export@elegantindia.com
	Agro Products, Wheat, Sugar, Vegetables, Fruits and Spices Medical Equipment,	M/s. LK Export International No. 8, Thirunavukkarasu Street, Annai Indira Nagar, Selaiyur, Chennai-600073 Mr. Gautami A Brahmbhatt Asst. Export Executive M/s. Ameda Pharma Pvt. Ltd 502, Shreeji Chambers, Off. C G	Mobile: +91-9710796679 E-mail: kexportinternational@gmail.com Tel: +91-79-26425915-8 Fax: +91-79-26425913
	Agro Products, Wheat, Sugar, Vegetables, Fruits and Spices Medical Equipment,	M/s. LK Export International No. 8, Thirunavukkarasu Street, Annai Indira Nagar, Selaiyur, Chennai-600073 Mr. Gautami A Brahmbhatt Asst. Export Executive M/s. Ameda Pharma Pvt. Ltd	Mobile: +91-9710796679 E-mail: Ikexportinternational@gmail.com Tel: +91-79-26425915-8 Fax: +91-79-26425913 E-mail: export@elegantindia.com
	Agro Products, Wheat, Sugar, Vegetables, Fruits and Spices Medical Equipment,	M/s. LK Export International No. 8, Thirunavukkarasu Street, Annai Indira Nagar, Selaiyur, Chennai-600073 Mr. Gautami A Brahmbhatt Asst. Export Executive M/s. Ameda Pharma Pvt. Ltd 502, Shreeji Chambers, Off. C G Road, Navrangpura, Ahmedabad-	Mobile: +91-9710796679 E-mail: Ikexportinternational@gmail.com Tel: +91-79-26425915-8 Fax: +91-79-26425913 E-mail: export@elegantindia.com
64	Agro Products, Wheat, Sugar, Vegetables, Fruits and Spices Medical Equipment, Pharmaceuticals PVC Products, Ceramic Tiles and	M/s. LK Export International No. 8, Thirunavukkarasu Street, Annai Indira Nagar, Selaiyur, Chennai-600073 Mr. Gautami A Brahmbhatt Asst. Export Executive M/s. Ameda Pharma Pvt. Ltd 502, Shreeji Chambers, Off. C G Road, Navrangpura, Ahmedabad- 380006, Gujarat Mr. Hitesh Dalsaniya M/s. Jivil International	Mobile: +91-9710796679 E-mail: Ikexportinternational@gmail.com Tel: +91-79-26425915-8 Fax: +91-79-26425913 E-mail: export@elegantindia.com Website: www.amedapharma.com Mobile: +91-8238806298 E-mail: jivilinternational@gmail.com
64	Agro Products, Wheat, Sugar, Vegetables, Fruits and Spices Medical Equipment, Pharmaceuticals PVC Products, Ce-	M/s. LK Export International No. 8, Thirunavukkarasu Street, Annai Indira Nagar, Selaiyur, Chennai-600073 Mr. Gautami A Brahmbhatt Asst. Export Executive M/s. Ameda Pharma Pvt. Ltd 502, Shreeji Chambers, Off. C G Road, Navrangpura, Ahmedabad- 380006, Gujarat Mr. Hitesh Dalsaniya M/s. Jivil International Plot No. 29, Taraghadi Industrial	Mobile: +91-9710796679 E-mail: lkexportinternational@gmail.com Tel: +91-79-26425915-8 Fax: +91-79-26425913 E-mail: export@elegantindia.com Website: www.amedapharma.com Mobile: +91-8238806298
64	Agro Products, Wheat, Sugar, Vegetables, Fruits and Spices Medical Equipment, Pharmaceuticals PVC Products, Ceramic Tiles and	M/s. LK Export International No. 8, Thirunavukkarasu Street, Annai Indira Nagar, Selaiyur, Chennai-600073 Mr. Gautami A Brahmbhatt Asst. Export Executive M/s. Ameda Pharma Pvt. Ltd 502, Shreeji Chambers, Off. C G Road, Navrangpura, Ahmedabad- 380006, Gujarat Mr. Hitesh Dalsaniya M/s. Jivil International Plot No. 29, Taraghadi Industrial Area, Jamnagar Highway, Rajkot-	Mobile: +91-9710796679 E-mail: Ikexportinternational@gmail.com Tel: +91-79-26425915-8 Fax: +91-79-26425913 E-mail: export@elegantindia.com Website: www.amedapharma.com Mobile: +91-8238806298 E-mail: jivilinternational@gmail.com
64	Agro Products, Wheat, Sugar, Vegetables, Fruits and Spices Medical Equipment, Pharmaceuticals PVC Products, Ceramic Tiles and Bathroom Fittings	M/s. LK Export International No. 8, Thirunavukkarasu Street, Annai Indira Nagar, Selaiyur, Chennai-600073 Mr. Gautami A Brahmbhatt Asst. Export Executive M/s. Ameda Pharma Pvt. Ltd 502, Shreeji Chambers, Off. C G Road, Navrangpura, Ahmedabad- 380006, Gujarat Mr. Hitesh Dalsaniya M/s. Jivil International Plot No. 29, Taraghadi Industrial Area, Jamnagar Highway, Rajkot- 360110, Gujarat	Mobile: +91-9710796679 E-mail: kexportinternational@gmail.com Tel: +91-79-26425915-8 Fax: +91-79-26425913 E-mail: export@elegantindia.com Website: www.amedapharma.com Mobile: +91-8238806298 E-mail: jivilinternational@gmail.com Website: www.parthpolymers.in
64	Agro Products, Wheat, Sugar, Vegetables, Fruits and Spices Medical Equipment, Pharmaceuticals PVC Products, Ceramic Tiles and Bathroom Fittings	M/s. LK Export International No. 8, Thirunavukkarasu Street, Annai Indira Nagar, Selaiyur, Chennai-600073 Mr. Gautami A Brahmbhatt Asst. Export Executive M/s. Ameda Pharma Pvt. Ltd 502, Shreeji Chambers, Off. C G Road, Navrangpura, Ahmedabad- 380006, Gujarat Mr. Hitesh Dalsaniya M/s. Jivil International Plot No. 29, Taraghadi Industrial Area, Jamnagar Highway, Rajkot- 360110, Gujarat Mr. Sameer Gosar	Mobile: +91-9710796679 E-mail: kexportinternational@gmail.com Tel: +91-79-26425915-8 Fax: +91-79-26425913 E-mail: export@elegantindia.com Website: www.amedapharma.com Mobile: +91-8238806298 E-mail: jivilinternational@gmail.com Website: www.parthpolymers.in
64	Agro Products, Wheat, Sugar, Vegetables, Fruits and Spices Medical Equipment, Pharmaceuticals PVC Products, Ceramic Tiles and Bathroom Fittings	M/s. LK Export International No. 8, Thirunavukkarasu Street, Annai Indira Nagar, Selaiyur, Chennai-600073 Mr. Gautami A Brahmbhatt Asst. Export Executive M/s. Ameda Pharma Pvt. Ltd 502, Shreeji Chambers, Off. C G Road, Navrangpura, Ahmedabad- 380006, Gujarat Mr. Hitesh Dalsaniya M/s. Jivil International Plot No. 29, Taraghadi Industrial Area, Jamnagar Highway, Rajkot- 360110, Gujarat	Mobile: +91-9710796679 E-mail: kexportinternational@gmail.com Tel: +91-79-26425915-8 Fax: +91-79-26425913 E-mail: export@elegantindia.com Website: www.amedapharma.com Mobile: +91-8238806298 E-mail: jivilinternational@gmail.com Website: www.parthpolymers.in
64	Agro Products, Wheat, Sugar, Vegetables, Fruits and Spices Medical Equipment, Pharmaceuticals PVC Products, Ceramic Tiles and Bathroom Fittings Plain Gold & Diamond Studded Jew-	M/s. LK Export International No. 8, Thirunavukkarasu Street, Annai Indira Nagar, Selaiyur, Chennai-600073 Mr. Gautami A Brahmbhatt Asst. Export Executive M/s. Ameda Pharma Pvt. Ltd 502, Shreeji Chambers, Off. C G Road, Navrangpura, Ahmedabad- 380006, Gujarat Mr. Hitesh Dalsaniya M/s. Jivil International Plot No. 29, Taraghadi Industrial Area, Jamnagar Highway, Rajkot- 360110, Gujarat Mr. Sameer Gosar Business Development Manager M/s. Vallabhji Malsi & Co. 15, Panchratna, M P Marg, Opera	Mobile: +91-9710796679 E-mail: Ikexportinternational@gmail.com Tel: +91-79-26425915-8 Fax: +91-79-26425913 E-mail: export@elegantindia.com Website: www.amedapharma.com Mobile: +91-8238806298 E-mail: jivilinternational@gmail.com Website: www.parthpolymers.in Tel: +91-22-23685353 Fax: +91-22-23636513
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64	Agro Products, Wheat, Sugar, Vegetables, Fruits and Spices Medical Equipment, Pharmaceuticals PVC Products, Ceramic Tiles and Bathroom Fittings Plain Gold & Diamond Studded Jewellery Locks and Hardware	M/s. LK Export International No. 8, Thirunavukkarasu Street, Annai Indira Nagar, Selaiyur, Chennai-600073 Mr. Gautami A Brahmbhatt Asst. Export Executive M/s. Ameda Pharma Pvt. Ltd 502, Shreeji Chambers, Off. C G Road, Navrangpura, Ahmedabad- 380006, Gujarat Mr. Hitesh Dalsaniya M/s. Jivil International Plot No. 29, Taraghadi Industrial Area, Jamnagar Highway, Rajkot- 360110, Gujarat Mr. Sameer Gosar Business Development Manager M/s. Vallabhji Malsi & Co. 15, Panchratna, M P Marg, Opera House, Mumbai-400004 Mr. Siddharth Bothra	Mobile: +91-9710796679 E-mail: Ikexportinternational@gmail.com Tel: +91-79-26425915-8 Fax: +91-79-26425913 E-mail: export@elegantindia.com Website: www.amedapharma.com Mobile: +91-8238806298 E-mail: jivilinternational@gmail.com Website: www.parthpolymers.in Tel: +91-22-23685353 Fax: +91-22-23636513 E-mail: sameer.gosar@vmc1981.com Website: www.vmc1981.com Mobile: +91-9997099902
65	Agro Products, Wheat, Sugar, Vegetables, Fruits and Spices Medical Equipment, Pharmaceuticals PVC Products, Ceramic Tiles and Bathroom Fittings Plain Gold & Diamond Studded Jewellery	M/s. LK Export International No. 8, Thirunavukkarasu Street, Annai Indira Nagar, Selaiyur, Chennai-600073 Mr. Gautami A Brahmbhatt Asst. Export Executive M/s. Ameda Pharma Pvt. Ltd 502, Shreeji Chambers, Off. C G Road, Navrangpura, Ahmedabad- 380006, Gujarat Mr. Hitesh Dalsaniya M/s. Jivil International Plot No. 29, Taraghadi Industrial Area, Jamnagar Highway, Rajkot- 360110, Gujarat Mr. Sameer Gosar Business Development Manager M/s. Vallabhji Malsi & Co. 15, Panchratna, M P Marg, Opera House, Mumbai-400004 Mr. Siddharth Bothra M/s. Palam Security Devices Pvt.	Mobile: +91-9710796679 E-mail: Ikexportinternational@gmail.com Tel: +91-79-26425915-8 Fax: +91-79-26425913 E-mail: export@elegantindia.com Website: www.amedapharma.com Mobile: +91-8238806298 E-mail: jivilinternational@gmail.com Website: www.parthpolymers.in Tel: +91-22-23685353 Fax: +91-22-23636513 E-mail: sameer.gosar@vmc1981.com Website: www.vmc1981.com
64 65 66	Agro Products, Wheat, Sugar, Vegetables, Fruits and Spices Medical Equipment, Pharmaceuticals PVC Products, Ceramic Tiles and Bathroom Fittings Plain Gold & Diamond Studded Jewellery Locks and Hardware Items	M/s. LK Export International No. 8, Thirunavukkarasu Street, Annai Indira Nagar, Selaiyur, Chennai-600073 Mr. Gautami A Brahmbhatt Asst. Export Executive M/s. Ameda Pharma Pvt. Ltd 502, Shreeji Chambers, Off. C G Road, Navrangpura, Ahmedabad- 380006, Gujarat Mr. Hitesh Dalsaniya M/s. Jivil International Plot No. 29, Taraghadi Industrial Area, Jamnagar Highway, Rajkot- 360110, Gujarat Mr. Sameer Gosar Business Development Manager M/s. Vallabhji Malsi & Co. 15, Panchratna, M P Marg, Opera House, Mumbai-400004 Mr. Siddharth Bothra M/s. Palam Security Devices Pvt. Ltd., New Delhi	Mobile: +91-9710796679 E-mail: Ikexportinternational@gmail.com Tel: +91-79-26425915-8 Fax: +91-79-26425913 E-mail: export@elegantindia.com Website: www.amedapharma.com Mobile: +91-8238806298 E-mail: jivilinternational@gmail.com Website: www.parthpolymers.in Tel: +91-22-23685353 Fax: +91-22-23636513 E-mail: sameer.gosar@vmc1981.com Website: www.vmc1981.com Mobile: +91-9997099902 E-mail: bothraorashok@gmail.com
65	Agro Products, Wheat, Sugar, Vegetables, Fruits and Spices Medical Equipment, Pharmaceuticals PVC Products, Ceramic Tiles and Bathroom Fittings Plain Gold & Diamond Studded Jewellery Locks and Hardware Items Electrodes and Elec-	M/s. LK Export International No. 8, Thirunavukkarasu Street, Annai Indira Nagar, Selaiyur, Chennai-600073 Mr. Gautami A Brahmbhatt Asst. Export Executive M/s. Ameda Pharma Pvt. Ltd 502, Shreeji Chambers, Off. C G Road, Navrangpura, Ahmedabad- 380006, Gujarat Mr. Hitesh Dalsaniya M/s. Jivil International Plot No. 29, Taraghadi Industrial Area, Jamnagar Highway, Rajkot- 360110, Gujarat Mr. Sameer Gosar Business Development Manager M/s. Vallabhji Malsi & Co. 15, Panchratna, M P Marg, Opera House, Mumbai-400004 Mr. Siddharth Bothra M/s. Palam Security Devices Pvt. Ltd., New Delhi Mr. A. Subbu	Mobile: +91-9710796679 E-mail: Ikexportinternational@gmail.com Tel: +91-79-26425915-8 Fax: +91-79-26425913 E-mail: export@elegantindia.com Website: www.amedapharma.com Mobile: +91-8238806298 E-mail: jivilinternational@gmail.com Website: www.parthpolymers.in Tel: +91-22-23685353 Fax: +91-22-23636513 E-mail: sameer.gosar@vmc1981.com Website: www.vmc1981.com Mobile: +91-9997099902 E-mail: bothraorashok@gmail.com
64 65 66	Agro Products, Wheat, Sugar, Vegetables, Fruits and Spices Medical Equipment, Pharmaceuticals PVC Products, Ceramic Tiles and Bathroom Fittings Plain Gold & Diamond Studded Jewellery Locks and Hardware Items	M/s. LK Export International No. 8, Thirunavukkarasu Street, Annai Indira Nagar, Selaiyur, Chennai-600073 Mr. Gautami A Brahmbhatt Asst. Export Executive M/s. Ameda Pharma Pvt. Ltd 502, Shreeji Chambers, Off. C G Road, Navrangpura, Ahmedabad- 380006, Gujarat Mr. Hitesh Dalsaniya M/s. Jivil International Plot No. 29, Taraghadi Industrial Area, Jamnagar Highway, Rajkot- 360110, Gujarat Mr. Sameer Gosar Business Development Manager M/s. Vallabhji Malsi & Co. 15, Panchratna, M P Marg, Opera House, Mumbai-400004 Mr. Siddharth Bothra M/s. Palam Security Devices Pvt. Ltd., New Delhi	Mobile: +91-9710796679 E-mail: Ikexportinternational@gmail.com Tel: +91-79-26425915-8 Fax: +91-79-26425913 E-mail: export@elegantindia.com Website: www.amedapharma.com Mobile: +91-8238806298 E-mail: jivilinternational@gmail.com Website: www.parthpolymers.in Tel: +91-22-23685353 Fax: +91-22-23636513 E-mail: sameer.gosar@vmc1981.com Website: www.vmc1981.com Mobile: +91-9997099902 E-mail: bothraorashok@gmail.com

69	Tyres, Tubes and Rubber Products	Mr. Hemal Makadia Partner M/s. PNT Overseas 111, Silver Chamber, Tagore Road, Rajkot-360002	Tel: +91-281-2464660 Mobile: +91-9978980666 Fax: +91-281-2464660 E-mail: <u>hemal.pnt@gmail.com</u>
70	Fertilizers	Mr. S. Rajkumar M/s. Guru International Traders B-221, NGO Colony, Karaikudi- 630001, Tamil Nadu	Mobile: +91-8903948094/ 9840975300 E-mail: guruitrade@gmail.com
71	Agricultural Products and Textiles	Mr. C. Dinesh Kumar Tamil Nadu	E-mail: dinuexpress@gmail.com
72	Rice	Mr. P. Arun Proprietor M/s. Continents Exports 136, Maniyan Cheety Street, Palakarai, Trichy-620001	E-mail: continentsexports@gmail.com
73	Agro Products, Rice, Groundnut, Vegeta- bles, Spices and Garments	Mr. Isaiah Selvakumar Proprietor M/s. Blessing Exports, 78/7, Thirupachur, Trivellore- 631203, Tamil Nadu	Mobile: +91-9789294403/ 8489108100 E-mail: blessingveg@gmail.com blessingindia@yahoo.com
74	Leather Products	Mr. Faisal M/s. Salis Leather Exports 85, Astabujam Road, Choolai, Chennai-600112	Tel/Fax: +91-44-42857734 Mobile: +91-9790833395 E-mail: salisleathers@gmail.com
75	Handlooms and Handicrafts	Mr. Prabhjyot Singh M/s. Brahmleen Export Import International Group Bhopal, Madhya Pradesh	Mobile: +91-7389900661 E-mail: brahmleenexportimportint-group@gmail.com

SRI LANKA TRADE QUERIES

S. No	Products	Company Name & Address	Tel/Fax/E-mail
1	Gems and Jewellery	Mr. Azad M/s. Nafisco Gems & Jewellery Company, 18, Abaya Mawatha, Borupana Road, Ratmalana	Tel: +94-11-2612958 Fax: +94-11-2622290 E-mail: azad nafees@yahoo.com
2	Contact Details of "Starbucks Ltd"	Mrs. Aban Pestonjee Chairperson M/s. Abans Ltd Colombo-03	Tel: +94-11-2565294-5 E-mail: md@absgdh.lk
3	Mattress Spring Units (HS Code: 94041090)	Ms. Jeyaseelan Krishnavenie Purchasing Manageress M/s. Hants Group 191, Hekitta Road, Wattala	Tel: +94-11-2933461/ 2932158 Mobile: +94-774774625 Fax: +94-11-2981518 E-mail: <u>purchasing@hants.lk</u> Website: <u>www.hants.lk</u>

SRI LANKA TRADE QUERIES

4	Duty Structures	Mr. Rajiv Perera Business Development Manager M/s. Celcius Solutions Pvt. Ltd 616, Negombo Road, Seeduwa 331A, Nawala Road, Rajagiriya	Tel: +94-11-4858859 Mobile: +94-777535370 Fax: +94-11-4741861 E-mail: sm@celciuspl.com Website: www.celciusbedding.com
5	Duty Structures of Mirror & Toughened Glass (HS Code: 700529, 700719, 700991)	Mr. Rizvi Hussain Managing Director M/s. C.P.P. Industries (Pte) Ltd 507/14, Prince of Wales Ave- nue, Colombo-14	Tel: +94-11-2433035 Mobile: +94-777346729 Fax: +94-11-2335514 E-mail: rizvi.hussain@hotmail.com Website: www.cppmirrorglass.com
6	Book Shops	Mr. T.M. Adaman MD/CEO M/s. Adaman Associates Inter- national	Tel/ Fax: +94-11-2601255 Mobile: +94-777519420/ 759519420 E-mail: journals@sltnet.lk Website: www.magazines4ideas.com
7	Indian Companies in Sri Lanka	Mr. Rajitha Manaram Hennay- ake, Director M/s. Manaram Media Solutions Colombo	Tel: +94-11-3055510 Mobile: +94-772285769 Fax: +94-11-2513741 E-mail: manarammedia@gmail.com rajitha@manarammedia.com Website: www.manarammedia.com
8	Dam	Mr. Ravi Theaver Construction Manager M/s. Squire Mech Engineering Pvt. Ltd., 135/1, Old Kottawa Road, Nawinna, Maharagama	Tel: +94-11-2851070 (Ext. 230) Fax: +94-11-2851069 E-mail: cm6@squiremech.lk Website: www.squiremech.lk
9	Agriculture, Dairy, Computers, Coir and Paper	Eng. T. Premendrarajah 10, 1st Lane, Sinaputhukulam, Vavuniya	Tel: +94-24-2220598 Mobile: +94-777153963 E-mail: premendrarajah7@hotmail.com info@thampahotel.com Website: www.thampahotel.com

UPCOMING INDIAN TRADE FAIRS AND BUSINESS EVENTS

S. No	Events	Contact Details
1	"Media Expo, Gifts Expo & Office Expo 2014" is being organized from 1-3 August 2014 at Pragati Maidan, New Delhi	Mex Exhibitions Pvt. Ltd., 9, LGF, Sant Nagar, East of Kailash, New Delhi-110065 Tel: +91-11-46464848 Fax: +91-11-41071644 E-mail: gaurav@themediaexpo.com
2	"Professional Beauty India" is being organized from 2-3 September 2014 at Pragati Maidan, New Delhi	M/s IX Events Pvt. Ltd. 702, Sunrise Building, Waterfield Road, Bandra (W), Mumbai-400050 Tel: +91-22-61713201 E-mail: vikas.vij@deas-exchange.in
3	"Tech India, IMEX, CWE & UMEX 2014" is being organized from 4-6 September 2014 at Pragati Maidan, New Delhi	International Trade and Exhibitions India Pvt. Ltd, 1106-07, 11th Floor, Kailaash Building, 26, Kasturba Gandhi Marg, New Delhi-110001 E-mail: gagan.sahni@itel.in
4	"Mineral, Metal , Metallurgy Materialsa (MMMM) 2014" is being organized from 4-7 September 2014 at Pragati Maidan, New Delhi	International Trade and Exhibitions India Pvt. Ltd, 1106-07, 11th Floor, Kailaash Building, 26, Kasturba Gandhi Marg, New Delhi-110001 E-mail: gagan.sahni@itel.in
5	"Delhi Jewellery & Gem Fair 2014" is being organized from 6-8 September 2014 at Pragati Maidan, New Delhi	M/s UBM India Pvt. Ltd. Times Square, Unit No. 1&2, 5th Floor, B-Wing, Marol, Andheri – Kurla Road, Andheri (E), Mumbai-400059 Tel: +91-22-61727272 Fax: +91-22-61727273 E-mail: satyendra.mehra@ubm.com Website: www.ubmindia.com

UPCOMING SRI LANKAN TRADE FAIRS AND BUSINESS EVENTS

S. No	Events	Contact Details
1	"14 th Construct Exhibition 2014" is being organized from 8-10 August 2014 at Sirimavo Bandaranaike Memorial Exhibition Centre, BMICH, Colombo by National Construction Association of Sri Lanka (NCASL)	National Construction Association of Sri Lanka No. 350 A, Pannipitiya Road, Pelawatte, Battharamulla Tel: +94-11-2786326 Fax: +94-11-2784355 E-mail: ncasl@sltnet.lk info@ncasl.lk Website: http://www.constructexhibition.com/ www.ncasl.lk
2	"RUBEXPO – International Rubber Expo" is being organized from 14-16 August 2014 at The Bandaranaike Memorial International Conference Hall (BMICH), Colombo by Enterprising Fairs (India) Pvt. Ltd & The Plastics & Rubber Institute of Sri Lanka (Concurrent Event: 2nd edition of Sri Lanka Plast – International Plastics Exhibition)	Mr. B. Swaminathan Enterprising Fairs (India) Pvt. Ltd 116, Mount Road, Guindy, Chennai 600032. India Tel: +91-44-22501986-8 Mobile: +91-9789095247 E-mail: rpc@smartexpos.in swaminathan@smartexpos.in srilankaplast@efipl.in Website: www.srilankaplast.com www.rubexpo.com
3	"Pro Foods/ Pro Pack & Agbiz 2014 — International processed Food, Beverage, Packaging and Agricultural Exhibition" is being organized from 22-24 August 2014 at Sirimavo Banadaranaike Memorial Exhibition Centre, BMICH, Colombo by Sri Lanka Food Processors' Association (SLFPA) & Lanka Exhibition & Conference Services Pvt. Ltd	Sri Lanka Food Processors' Association No. 1, 1/1, Anderson Road, Colombo - 05, Sri Lanka. Tel: +94-11-7548770/ 4920206 Fax: +94-11-7548771 E-mail: info@slfpa.org or Lanka Exhibition & Conference Services Pvt. Ltd 4th floor, Automobile Association Building No. 40, Sir Mohamed Macan Marker Mawatha, Colombo Tel: +94-11-2390560 Fax: +94-11-2390563 Website: http://www.profoodpropack.com

USEFUL LINKS

- National Portal <u>www.india.gov.in</u>
- ◆ Confederation of Indian Industry (CII) http://www.ciionline.org
- ◆ Federation of Indian Chambers of Commerce & Industry (FICCI) <u>www.ficci.com</u>
- Associated Chambers of Commerce and Industry of India (ASSOCHAM) http://www.assocham.org
- National Association of Software & Service Companies http://www.nasscom.in
- ◆ Department of Industrial Policy & Promotion http://dipp.nic.in
- ♦ India Brand Equity Foundation http://www.ibef.org
- Ministry of Overseas Indian Affairs http://moia.gov.in
- Overseas Indian Facilitation Centre (OIFC) http://www.oifc.in
- ◆ Indian Investment Centre (IIC) http://iic.nic.in
- ♦ Reserve Bank of India (RBI) http://www.rbi.org.in
- ♦ Ministry of Commerce & Industry (Deptt of Commerce) http://commerce.gov.in/
- Ministry of Law, Justice & Company Affairs, Department of Company Affairs (to register and check status of a company) http://www.mca.gov.in/
- Ministry of Finance <u>www.finmin.nic.in</u>
- ◆ Central Board of Excise & Customs (Customs tariffs) www.cbec.gov.in
- ♦ Income Tax Department http://www.incometaxindia.gov.in
- Directorate General of Foreign Trade (Trade Complaints) http://dgft.delhi.nic.in
- ◆ India Trade Promotion Organisation (ITPO) http://www.indiatradepromotion.org
- ♦ Federation of Indian Export Organisations (FIEO) http://www.fieo.com
- ♦ National Centre for Trade Information (NCTI) http://www.nic.in/ncti
- ♦ Indian Council of Arbitration http://www.ficci.com/icanet
- ◆ Export Credit Guarantee Corporation (ECGC) http://www.ecgcindia.com
- ◆ Export Import Bank http://www.eximbankindia.com
- ◆ Export Inspection Council http://www.eicindia.org
- ♦ The State Trading Corporation of India Ltd. http://www.stcindia.com
- Minerals and Materials Corporation Limited <u>www.mmtclimited.com</u>
- ♦ India Credit Rating Agency Ltd (ICRA) www.icra.in
- Credit Rating & Information Services India Limited (CRISIL) http://www.crisil.com/
- Engineering Export Promotion Council http://www.eepcindia.org
- Overseas Construction Council of India http://projectexports.nic.in
- Agricultural and Processed Food Products Exports Developments Authority (APEDA) http://www.apeda.com/
- Basic Chemicals, Pharmaceuticals & Cosmetics Export Promotion Council (CHEMEXCIL) http://www.chemexcil.gov.in
- ♦ Pharmaceuticals Export Promotion Council (Pharmexcil) <u>www.pharmexcil.com</u>
- Pesticides Manufacturers & Formulators Association of India www.pmfai.org
- ◆ CAPEXIL http://www.capexil.com
- Plastics & Linoleums Export Promotion Council http://www.plexcon.org
- Council for Leather Exports http://www.leatherindia.org
- ♦ Gem and Jewellery Export Promotion Council http://www.gjepc.org
- ◆ Cashew Export Promotion Council <u>http://www.cashewindia.org</u>
- ♦ Electronics & Computer Software Export Promotion Council <u>www.escindia.com</u>
- ◆ Apparel Export Promotion Council http://www.aepcindia.com
- Carpet Export Promotion Council http://www.indiancarpets.com
- ◆ Cotton Textile Export Promotion Council http://www.texprocil.org
- Export Promotion Council for Handcrafts http://www.epch.com
- ♦ Handloom Export Promotion Council http://www.hepcindia.com/
- The Indian Silk Export Promotion Council http://www.silkepc.com
- Synthetic & Rayon Textile Export Promotion Council <u>www.synthetictextiles.org</u>
- Marine Products Export Development Authority (MPEDA) http://www.mpeda.com/
- Rubber Board <u>http://www.rubberboard.com</u>
- ♦ Tea Board http://tea.nic.in
- Spices Board http://www.spicesboard.org/ or www.indianspices.com
- Coir Board http://coirboard.nic.in/
- ♦ Indian Institute of Packaging http://iip-in.com
- Indian Diamond Institute http://www.diamondinstitute.net
- ◆ GSI India (formerly EAN-India) http://www.gs1india.org
- Doing Business in Sri Lanka (Handbook for Indian Business) http://www.hcicolombo.org/pdf/A_handbook_for_Indian_Business.pdf

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